Application: ExID-26S-2947413407

Kaoutar ELMOUTAOUAKIL - kaoutarelmoutaouakil1@gmail.com
UM6P Explorer Innovation Fund (MOROCCO)

Summary

ID: ExID-26S-2947413407
Last submitted: Aug 10 2026 17:16 (+01)
Labels: Pending Approved New Application, F26 Invited to MFB , OLD - F26 Invited to FFB, F26 Invited to FFB, F26 NOT Invited to FFB

Eligibility Criteria

Completed - Feb 10 2026

Eligibility Criteria Form

- **Eligibility Organizations**: **UM6P, GEP, MASCIR, 1337, YouCode, Hassan II, Al Akhawayn, Mohammad V, Cadi Ayyad, Paset and Technopark students (undergraduate, masters and PhDs) postdocs and researchers**
- Eligible members (see **Eligibility Organizations** above) and their teams that have a startup idea that they are already working on or want to start working on are eligible to apply.
    - All business models are welcome, including non-profit, social ventures, commercialization of eligible organizations (see **Eligibility Organizations** above) research and projects.
    - This does not include internships, charities, or research that you are not actively trying to commercialize or bring to market.
- Teams can have members from any eligible department or organization (see **Eligibility Organizations** above), as well as members from outside the Eligibility Organizations. However:
- A team **must have at least one full-time** member from an eligible organization (see **Eligibility Organizations** above) in **a leadership role (if company is registered, then** eligible **member has to be one of the registrants)**.
- Upon graduation or terminating affiliation with any of the eligibility organizations (see **Eligibility Organizations** above), a team is no longer eligible to continue within Explorer.
    - Recruiting an eligible member to the team for the sole purpose of continuing the participation in Explorer **will not be accepted** as an eligibility criteria. Such addition to the team **must happen at least ½ a cohort in advance**. Please **consult with the Explorer staff early** about any clarifications required.
- Team members can be added/deleted anytime during the cohort (through Explorer portal).
- Team **absolutely** must be committed to their Business and Completing/Revising LBMC, Customer Segments, Customer Discovery, Early Adopters
- Teams **must disclose** prior or other sources of funding. This will not exclude you from being in the Explorer program in any way **unless your venture has raised more than 500.000. Dhs in equity funding**.

The Reviewer Panel and Funding Board reserve the right to disqualify any entry that in its judgment violates the letter

or the spirit of the guidelines, processes and rules of the Venture Explorer Innovation Fund Program.

Responses Selected:

Yes, I agree with the above terms

Confirm All Team Members Are Added

Completed - Feb 10 2026

Confirmation of Team Members (Collaborators) Form

This is to certify that all team members have been added and have filled out their biographical information.

1. All team members have been added as collaborators on this application (see "Add collaborator" button on this application's main page).

Click on "Back to application" to see add collborators button

Responses Selected:

Yes

****Each team member should have their own SurveyMonkey account ****

2. All team members are committed to logging into their own Explorer SurveyMonkey account (not the account of the person submitting the application), and filling out their profile. This is a very important commitment. Please make sure all team members are going to do this step.

Responses Selected:

Yes

Explorer Innovation Fund Application

Completed - Feb 26 2026

Explorer Innovation Fund Application Form

Please fill out **all required information before** submitting your application. If this is a continuation application, some of your previous entries are listed. Please make sure to update where necessary.

NOTE: University Staff are only eligible to ***participate*** in a Team; the Team **must be led** by a student, researcher or post-doc. The lead should submit the Team application and include the university staff member as a “Collaborator” only.

Category Selection

1. Please select the level of funding you are applying for:

Explorer Innovation Fund Between 0 - 50.000 Dhs

Terms and Conditions

1. Terms and Conditions

1.1 Program Timeline

Applications deadline: August 31st, 2026

Cohort active: October 2026 - January 2027

Responses Selected:

I agree to the program timeline

1.2 Explorer Participation Guidelines:

I have read and understood the Explorer Participation Guidelines and by choosing yes below I agree and certify that I will abide by the Explorer Participation Guidelines and I will **ensure that my team will also abide** by the Explorer Participation Guidelines. The Explorer Participation Guidelines can be found at the link below:

Click Here to see Explorer Participation Guidelines

Responses Selected:

Yes

Project/Company Information

2. Project/Company/Team Information

2.1 Company/Project/Team Name

WAPE

2.2 If your company/team name has changed since you first applied to Explorer, list any previous names

2.3 How many people are on your team?

(Please include yourself in the count. It's OK if the answer is 1)

2

2.4 Provide a URL to your project/company website if you have one

https://fluffy-cascaron-33da3b.netlify.app/#

2.5 Upload your team/company logo

This helps you be more memorable when we share your information with our sponsors. We encourage you to upload an image that represents your company if you have one.

WAPE logo.png

Filename: WAPE logo.png.png **Size:** 196.8 kB

2.6 Select up to three keywords that apply to your business venture.

Please place them in order of relevance where 1 is the most relevant. Please drag the numbers 1, 2 and 3 on the relevant areas. If you do not make any selections, this will impact the ability of the reviewers to review your application.
if you can't drag the numbers, then make sure you are using a laptop or contact explorer@um6pventures.com for help

1	Smart Cities
2	Software
3	Mobile

Please confirm that you have made ALL three area selections above.

Responses Selected:

I have made all three selections

2.7 Proposed business model

B2B (Business to Business)

2.8 Target Market

Responses Selected:

Global

2.9.a Did your idea come out of your institutions research or project (e.g. your thesis)?

If yes, you will need to get sign-off from the UM6P Technology Transfer Office (TTO) or your organization. Please contact the Explorer office if you have any questions.

No

Proposal Details

3. Proposal Details

Well thought out and written descriptions, in English, of the items below. One liner/sentence descriptions, or incoherent descriptions will result in immediate rejection of the application. Please make sure to put clear thought in your writing and run it by colleague(s) and/or mentor(s) beforehand.

3.1 Problem/Need Addressed by Technology

(150 word maximum)

The construction sector represents around 6% of Morocco’s GDP and includes more than 50,000 companies operating in highly competitive and margin-sensitive environments.. Yet the sector remains largely under-digitalized. Over 70% of SMEs still manage projects using Excel, WhatsApp, and paper-based processes.

As a result, construction projects frequently face 15–30% cost overruns, delays in more than 60% of cases, and material waste reaching 10–15% of project value. Poor coordination between site and office teams, lack of real-time cost visibility, and weak documentation management lead to cash flow issues, disputes, and reduced profit margins.

Existing ERP solutions are either too expensive, too complex, or not adapted to the operational reality of Moroccan BTP SMEs.

There is a clear need for an affordable, simple, and construction-specific digital solution that provides real-time control over costs, stock, quality, and project execution.

3.2 Proposed Solution

Provide a description of your proposed solution (150 word maximum)

WAPE is a construction-specific ERP designed for BTP companies of all sizes seeking full operational and financial control over their projects.

The platform centralizes project management, procurement, stock tracking, site monitoring, documentation, quality control, and financial performance into one integrated system. It enables real-time tracking of expenses, material consumption, supplier orders, invoicing, attachments, and project profitability.

WAPE connects site and office teams through structured workflows and live dashboards, improving coordination and decision-making. Unlike generic ERP systems, WAPE is built around construction processes, ensuring better adaptation to project-based operations and multi-site environments.

By providing end-to-end visibility, WAPE helps companies reduce cost overruns, optimize resource allocation, improve cash flow management, and increase project delivery efficiency.

3.3 Who is Your Competition?

Companies, Products and/or Technologies (150 word maximum)

- ERP Kalitics – a web-based solution dedicated to the construction (BTP) sector.
- EBP Bâtiment (Morocco Edition) – a comprehensive construction management software covering project sites, quotations, invoicing, purchasing, and inventory management, tailored to the Moroccan market.
- GECIMMO (Easy System 3000) – a business management suite oriented toward construction and real estate, integrating quotations, invoicing, inventory, planning, and site monitoring.
- Customized Odoo solutions – many companies in Morocco use Odoo ERP with specific modules for project management, inventory, purchasing, invoicing, planning, and more (adaptable for construction through local integrators such as UCTEK or Yeltech).
- Sage BTP solutions via local integrators – Sage remains an ERP option used by some construction companies through partners such as Forsoft.
- ArchiPro / ERP Afrique – an ERP software for construction site management used in certain African countries, sometimes accessible to Moroccan companies.

3.4 Describe your team and your team's strengths.

It is strongly recommended that you have at least one teammate (Group size of 2 or more). Please note: all teammates listed here should also be listed on the members section of the application home page (150 word maximum)

Our founding team combines strong operational expertise with advanced technological capability.

Kaoutar Elmoutaouakil, Industrial and Logistics Engineer, brings deep knowledge of supply chain management, process optimization, and operational performance. With hands-on experience in logistics, production environments, and WMS implementation, she understands real field constraints and translates business needs into structured, measurable solutions. Her strength lies in aligning product vision with market realities, particularly in construction and industrial sectors.

Omar Agtib, Computer Engineer and Data Scientist, specializes in web application development, database architecture, and artificial intelligence. He designs scalable systems, builds robust data infrastructures, and integrates AI-driven features to enhance automation and decision-making.

Together, we combine business insight and technical execution. We don’t just build software — we build intelligent, scalable solutions that solve real operational problems. Our complementary skills allow us to manage product strategy, system development, data analytics, and continuous improvement internally, ensuring agility, innovation, and strong product-market fit.

3.5 What do you hope to gain from participation in Explorer?

What are your goals and what do you hope to achieve with Explorer funds and resources? (150 word maximum)

By participating in the Explorer Competition, we aim to gain structured support to accelerate both our product and our strategic positioning. As early-stage founders, we are looking for strong mentorship and guidance to refine our business model, validate our go-to-market strategy, and strengthen our value proposition.

We hope to benefit from expert coaching in business strategy, financial structuring, pricing, and scaling within the Moroccan market. Access to experienced mentors would help us avoid strategic mistakes and move faster with clarity and confidence.

Networking is also a key objective. Connecting with entrepreneurs, investors, industry experts, and potential partners will allow us to expand our ecosystem and open doors to collaborations and pilot clients.

Finally, we seek acceleration — transforming our solution from a promising startup into a structured, scalable, and investment-ready company. Explorer represents an opportunity to challenge our vision, validate our assumptions, and grow within a dynamic entrepreneurial environment.

3.7 Do you plan to use any of your funds for international travel?

We encourage teams to find other sources of funds for international travel. However, if you do plan to use Explorer funds for international travel, please list all of the travel details below, including travelers, destination, and estimated cost.

We follow all UM6P policies.

No

One Page Pitch

4. One Page Pitch

4.1 Information Release

The responses in this section are for public use. We will be sharing these with sponsors and potentially the general public. Make sure that you are comfortable sharing whatever you include here.

Responses Selected:

I give permission for the information below and the personal information (Name, Email adress, Phone number) to be shared publicly

4.2 Value Proposition

Limit your response to 20 words

WAPE is a specialized ERP for construction companies, centralizing operations, improving project visibility, and reducing inefficiencies in real time.

4.3 Problem Addressed

Limit your response to 50 words

Construction companies lose 10–15% of project value due to inefficiencies and poor coordination. Manual processes and fragmented tools contribute to 20–30% time overruns, cost overruns exceeding 15%, and limited real-time visibility, making budget control, resource optimization, and profitability management extremely challenging across multiple projects.

4.4 Proposed Solution

Limit your response to 50 words

WAPE centralizes construction project management in a single ERP, streamlining operations, tracking costs, monitoring timelines, managing resources, and improving collaboration and real-time visibility across all projects.

Funding Details

5. Funding Details

5.1.a Have you received Explorer funds for this venture idea in the past?

No

5.2 Current Funding Request (This proposal only, must match your budget)

Please enter numerals only. Do not add any symbols or punctuation. Amount must be in Dhs.

This amount should include your remaining funds from previous cohorts (Question 5.1a - 5.1b). For example, if you were awarded 20000 Dhs previously (5.1a) and you have spent previously 8000 Dhs (5.1b) AND for this this cohort you are asking for an additional 15000 Dhs, then the answer to this question is (20000 - 8000) + 15000 = 27000 Dhs. This amount should be in your budget that you will fill out.

50000

5.3 Potential Cumulative Explorer Funding

50000.0 Dhs

5.4 Have you received, or are you concurrently applying for additional sources of funding?

Explorer teams may have up to 500.000 Dhs in prior investment funding and concurrent investment funding to be eligible for participation. Please list all sources of funding you have received, including prior Explorer funds (if any) and any other funds on or off campus.

Please note: if you are concurrently applying for other sources of funding, please notify us at when you receive the funding decision.

No

5.5 Other Funding

	Funding Source	Name of Funding Source	Amount (Dhs)	Status	Click to add additional source

Explorer Team Budget Plan

Completed - Feb 24 2026

Explorer Team Budget Plan Form

Explorer Team Budget Plan

Team ID: ExID-26S-2947413407

Team Name: WAPE WAPE

1. If you do not have a budget and are applying for mentoring only and need help with creating a financial plan please click the appropriate box below (you will not be required for fill out a budget).

Responses Selected:

I want to submit a budget

2. Software

	Short Description	Amount (MAD)	Click to add item
1	Data engineering	8000	✔
2	devops	8000	✔
3	cyber Security	9000	✖
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Software Total: 25000.0

3. Hardware

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Hardware Total: 0.0

4. Web/App Development

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Web/App Development Total: 0.0

5. Materials and Services

	Short Description	Amount (MAD)	Click to add item
1	Developer	8000	✔
2	UI/UX Designer	7000	✖
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Materials and Services Total: 15000.0

6. Advertising and Marketing

	Short Description	Amount (MAD)	Click to add item
1	Commercialisation	5000	✔
2	Marketing	5000	✖
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Advertising and Marketing Total: 10000.0

7. Travel

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Travel Total: 0.0

8. Other Expenses

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Other Expenses Total: 0.0

Project Total: 50000.0

In section 5.2 of your application form, you said your funding request was: 50000 (continuing team) or 50000 (new team) - as a reminder, this number must match the Project Total above. By selecting Mark as Complete, you confirm these numbers match.

IF THE NUMBERS DO NOT MATCH, THIS WILL RESULT IN YOUR BUDGET NOT BEING APPROVED.

Explorer Self-Assessment and Continuation Plan

Completed - Aug 10 2026

If this is your first cohort, see instructions HERE.

If this is NOT your first cohort, see instructions HERE.

Explorer Continuation Application and Self-Assessment Form

Please fill out all required fields before submitting your self-assessment.

Self-Assessment

Team Information

Team ID: ExID-26S-2947413407

Team Name: WAPE

Team Members: Kaoutar ELMOUTAOUAKIL Omar Agtib, Karima EL BARAKA

Team Members Emails: kaoutarelmoutaouakil1@gmail.com agtib.omar@gmail.com, karima.elbaraka@um6p.ma

General Explorer Participation

Please answer these on behalf of your entire team.

1. Did you add or delete team members during the cohort?

Yes

2. How often has your team met with your mentor(s)?

Over 4

3. If you have not met with your mentors(s), please explain why?

(No response)

4. Has your team found your Explorer mentor(s) to be beneficial?

Extremely beneficial

5. What is the one thing (ONLY ONE please) you found most helpful about your mentor(s)?

there important advices

6. What is the one thing (ONLY ONE please) that you would like to change about your mentor(s)?

if they have network of my domain.

7. How many unique workshops/webinars/office hours or other program events offered by Explorer did your team attend (if two or more team members attended the same one, count it as 1)?

5 - 7

8. Please rate EACH of the following program elements you found most valuable on a scale of 1-5 with 5 being highest. If you did not take part in any of the below, please indicate NA.

	Activity
Mentorship	5
Office Hours	4
Workshops	NA
Interaction with Peer Teams	2
Funding	NA
Pitching at the Mock Funding Board or the Funding Board	NA

9a. Compared to before Explorer, how has your confidence changed in your ability to interact with customers and build a startup or entrepreneurial project?

Significantly increased

9b. On a scale from 0–10 with 10 being highly likely, how likely are you to recommend the Explorer Program to another student entrepreneur interested in innovation or entrepreneurship?

7

Team Progress

Please tell us about your progress and achievements.

These questions are merely key milestones in the commercialization activities and our objective is to understand where you are in that process.

Entrepreneurship is not linear and every idea/company needs to focus on what is most important/critical with regards to the technology and market development.

10. Did you have a major pivot?

Yes

11. Please describe the nature of the pivot in 500 characters or less.

we did minimize our product and focus on one and only main feature, we tested the product with Pfe students and we did get in the market we did met director and took this opinion into consideration to improve our product and our marketing strategy and we took a closer look on the market and the real size of it because searching in the web and asking does not reflect the reality and how the companies really work on we also worked on the business model and real customer segment.

11.a. What specifically changed? Check all that apply.

Responses Selected:

- Customer segment
- Revenue model
- Distribution channel

12. What would you say is your team's major challenge?

Time-to-Market concerns (e.g. long development cycle)

13. Is your current value proposition still valid?

WAPE is a specialized ERP for construction companies, centralizing operations, improving project visibility, and reducing inefficiencies in real time.

Yes

14. How many times did you revise your Lean Business Model Canvas AND share those revisions with your mentor(s)?

4

14. Which section of your Lean Canvas changed the most?

Responses Selected:

- Customer Segment
- Value Proposition
- Cost Structure

15. How much primary market research have you completed?

A great deal

15.a. What primary market research have you completed? Please detail:

The contraction companies

16. Do you have well defined customer segments?

Yes

17. Have you identified an initial target market or customer type?

Yes

18. Have you identified an early adopter?

Yes, and they have committed to try our solution (e.g. pilot customer or letter of intent)

19. Do you have an estimate of the size of your initial market?

very small and small constraction companies

20. Do you have an estimate of the total addressable market for your product/solution?

80% of the constaction market size

21. How many prospective customers has your team interviewed by phone or in person?

11-49

21.a. Did customer interviews cause your team to change any assumptions?

Yes, minor changes

21.b. Which assumptions have you validated? (Select all that apply)

Responses Selected:

The problem exists
Customers experience significant pain
Customers are willing to pay
Customer acquisition channels are viable
Technical feasibility has been demonstrated

21.c. What was the single most important thing you learned from customer discovery?

trust, experience and references are the most imprtant thing in the B2B market.

22. Have you run online or written customer surveys and/or focus groups and if so how many responses have you received?

We did not run any online or customer surveys

23. Do you have a working prototype (e.g. MVP)?

Yes

24. Do you have paying users/customers?

No

25. Is your idea patentable?

No

26. What core skills does your team still need to develop the technology?

Not sure yet what our team needs

27. Are there any other achievements you would like to share (e.g. revenue, partnerships, licensing deals, etc.)?

we are in the negociation with the Wilaya de la Région Souss-Massa d'implémenter notre solution dans leur projet de construction.

27.1 In the past cohort (or any previous cohorts) have you put in a request to Explorer to spend some or all of you allocated funding (regardless if it was allowed or not)?

No. Please elaborate on on why you chose not use your funding this cohort (e.g. startup too early? Mentors advised you to wait? Didn't have time? Pivoted?): mentors advised us to wait

28. Do you have a pitch deck? (if so, please include a link to it here)

https://canva.link/azltfuupld88wi8

29. Do you have a website? (if so, please include a link to it here)

https://wape.ma/

Next Cohort Plans

Please tell us about your plans for the next cohort.

30. What are your plans for Explorer in the next cohort?

Reapply for next Cohort and continue with a request for additional funding

30.a. If your team plans to continue, how committed is the team to working on the venture over the next 12 months?

Extremely committed

30.b. What other entrepreneurship programs have you taken part in during this year?

abrid , incubooster, ostx program

30.c. What other entrepreneurship programs will you apply for in the next 6 months?

any fund rasing program.

In the past cohort (or any previous cohorts) have you put in a request to Explorer to spend some or all of you allocated funding (regardless of if it was allowed or not)?

No. Please elaborate on why you chose not use your funding this cohort (e.g. Startup too early? Mentors advised you to wait? Didn’t have time? Pivoted?)

31. Will your team meet the eligibility criteria (i.e. at least one member of the team has to be a full-time student, researcher or post-doc at UB/ BIUST) ?

NOTE: Due to UM6P policies, Explorer **no longer accepts eligibility from staff** (only students, researchers and post-docs).
Please contact explorer@um6pventures.com with any questions. Note that a staff member can be on a team where the main applicant is a student, researcher or post-doc from an eligible institution.

Karima EL BARAKA

Continuation Explorer Innovation Fund Application

Completed - Aug 10 2026

Explorer Innovation Fund Application Form

Please fill out **all required information before** submitting your application. If this is a continuation application, some of your previous entries are listed. Please make sure to update where necessary.

NOTE: University Staff are only eligible to ***participate*** in a Team; the Team **must be led** by a student, researcher or post-doc. The lead should submit the Team application and include the university staff member as a "Collaborator" only.

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Cohort active: October 2026 - January 2027

Responses Selected:

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Responses Selected:

Yes

Project/Company Information

2. Project/Company/Team Information

2.1 Company/Project/Team Name

WAPE

2.2 If your company/team name has changed since you first applied to Explorer, list any previous names

2.3 How many people are on your team?

(Please include yourself in the count. It's OK if the answer is 1)

3

2.4 Provide a URL to your project/company website if you have one

https://wape.ma/

2.5 Upload your team/company logo

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Please confirm that you have made ALL three area selections above.

Responses Selected:

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B2B (Business to Business)

2.8 Target Market

Responses Selected:

Global

2.9.a Did your idea come out of your institutions research or project (e.g. your thesis)?

If yes, you will need to get sign-off from the UM6P Technology Transfer Office (TTO) or your organization. Please contact the Explorer office if you have any questions.

No

Proposal Details

3. Proposal Details

Well thought out and written descriptions, in English, of the items below. One liner/sentence descriptions, or incoherent descriptions will result in immediate rejection of the application. Please make sure to put clear thought in your writing and run it by colleague(s) and/or mentor(s) beforehand.

3.1 Problem/Need Addressed by Technology

(150 word maximum)

The construction sector represents around 6% of Morocco’s GDP and includes more than 50,000 companies operating in highly competitive and margin-sensitive environments.. Yet the sector remains largely under-digitalized. Over 70% of SMEs still manage projects using Excel, WhatsApp, and paper-based processes.

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It is strongly recommended that you have at least one teammate (Group size of 2 or more). Please note: all teammates listed here should also be listed on the members section of the application home page (150 word maximum)

Our founding team combines strong operational expertise with advanced technological capability.

Kaoutar Elmoutaouakil, Industrial and Logistics Engineer, brings deep knowledge of supply chain management, process optimization, and operational performance. With hands-on experience in logistics, production environments, and WMS implementation, she understands real field constraints and translates business needs into structured, measurable solutions. Her strength lies in aligning product vision with market realities, particularly in construction and industrial sectors.

Omar Agtib, Computer Engineer and Data Scientist, specializes in web application development, database architecture, and artificial intelligence. He designs scalable systems, builds robust data infrastructures, and integrates AI-driven features to enhance automation and decision-making.

Together, we combine business insight and technical execution. We don’t just build software — we build intelligent, scalable solutions that solve real operational problems. Our complementary skills allow us to manage product strategy, system development, data analytics, and continuous improvement internally, ensuring agility, innovation, and strong product-market fit.

3.5 What do you hope to gain from participation in Explorer?

What are your goals and what do you hope to achieve with Explorer funds and resources? (150 word maximum)

By participating in the Explorer Competition, we aim to gain structured support to accelerate both our product and our strategic positioning. As early-stage founders, we are looking for strong mentorship and guidance to refine our business model, validate our go-to-market strategy, and strengthen our value proposition.

We hope to benefit from expert coaching in business strategy, financial structuring, pricing, and scaling within the Moroccan market. Access to experienced mentors would help us avoid strategic mistakes and move faster with clarity and confidence.

Networking is also a key objective. Connecting with entrepreneurs, investors, industry experts, and potential partners will allow us to expand our ecosystem and open doors to collaborations and pilot clients.

Finally, we seek acceleration — transforming our solution from a promising startup into a structured, scalable, and investment-ready company. Explorer represents an opportunity to challenge our vision, validate our assumptions, and grow within a dynamic entrepreneurial environment.

3.7 Do you plan to use any of your funds for international travel?

We encourage teams to find other sources of funds for international travel. However, if you do plan to use Explorer funds for international travel, please list all of the travel details below, including travelers, destination, and estimated cost.

We follow all UM6P policies.

No

One Page Pitch

4. One Page Pitch

4.1 Information Release

The responses in this section are for public use. We will be sharing these with sponsors and potentially the general public. Make sure that you are comfortable sharing whatever you include here.

Responses Selected:

I give permission for the information below and the personal information (Name, Email adress, Phone number) to be shared publicly

4.2 Value Proposition

Limit your response to 20 words

WAPE is a specialized ERP for construction companies, centralizing operations, improving project visibility, and reducing inefficiencies in real time.

4.3 Problem Addressed

Limit your response to 50 words

Construction companies lose 10–15% of project value due to inefficiencies and poor coordination. Manual processes and fragmented tools contribute to 20–30% time overruns, cost overruns exceeding 15%, and limited real-time visibility, making budget control, resource optimization, and profitability management extremely challenging across multiple projects.

4.4 Proposed Solution

Limit your response to 50 words

WAPE centralizes construction project management in a single ERP, streamlining operations, tracking costs, monitoring timelines, managing resources, and improving collaboration and real-time visibility across all projects.

Funding Details

5. Funding Details

5.1.a Have you received Explorer funds for this venture idea in the past?

No

5.2 Current Funding Request (This proposal only, must match your budget)

Please enter numerals only. Do not add any symbols or punctuation. Amount must be in Dhs.

This amount should include your remaining funds from previous cohorts (Question 5.1a - 5.1b). For example, if you were awarded 20000 Dhs previously (5.1a) and you have spent previously 8000 Dhs (5.1b) AND for this this cohort you are asking for an additional 15000 Dhs, then the answer to this question is (20000 - 8000) + 15000 = 27000 Dhs. This amount should be in your budget that you will fill out.

50000

5.3 Potential Cumulative Explorer Funding

50000.0 Dhs

5.4 Have you received, or are you concurrently applying for additional sources of funding?

Explorer teams may have up to 500.000 Dhs in prior investment funding and concurrent investment funding to be eligible for participation. Please list all sources of funding you have received, including prior Explorer funds (if any) and any other funds on or off campus.

Please note: if you are concurrently applying for other sources of funding, please notify us at when you receive the funding decision.

No

5.5 Other Funding

	Funding Source	Name of Funding Source	Amount (Dhs)	Status	Click to add additional source

Continuation Explorer Team Budget Plan

Completed - Aug 10 2026

Explorer Team Budget Plan Form

Explorer Team Budget Plan

Team ID: ExID-26S-2947413407

Team Name: WAPE WAPE

1. If you do not have a budget and are applying for mentoring only and need help with creating a financial plan please click the appropriate box below (you will not be required for fill out a budget).

Responses Selected:

I want to submit a budget

2. Software

	Short Description	Amount (MAD)	Click to add item
1	Data engineering	8000	✔
2	devops	8000	✔
3	cyber Security	9000	✖
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Software Total: 25000.0

3. Hardware

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Hardware Total: 0.0

4. Web/App Development

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Web/App Development Total: 0.0

5. Materials and Services

	Short Description	Amount (MAD)	Click to add item
1	Developer	8000	✔
2	UI/UX Designer	7000	✖
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Materials and Services Total: 15000.0

6. Advertising and Marketing

	Short Description	Amount (MAD)	Click to add item
1	Commercialisation	5000	✔
2	Marketing	5000	✖
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Advertising and Marketing Total: 10000.0

7. Travel

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Travel Total: 0.0

8. Other Expenses

	Short Description	Amount (MAD)	Click to add item
1		0	✖
2		0	
3		0	
4		0	
5		0	
6		0	
7		0	
8		0	
9		0	
10		0	

Other Expenses Total: 0.0

Project Total: 50000.0

In section 5.2 of your application form, you said your funding request was: 50000 (continuing team) or 50000 (new team) - as a reminder, this number must match the Project Total above. By selecting Mark as Complete, you confirm these numbers match.

IF THE NUMBERS DO NOT MATCH, THIS WILL RESULT IN YOUR BUDGET NOT BEING APPROVED.

Accept Funding Form

Completed - Apr 3 2026

Please answer all the questions to accept to participate in the Explorer program.

Participation Acceptance

Please review Explorer Guidelines here before submitting this form.

Explorer Guidelines, Participation & Award Acceptance

0.1 Team Name

(Do not change your team name here. If the name is incorrect, contact explorer@um6pventures.com to change your team name).

WAPE

0.2 Your Name

Kaoutar ELMOUTAOUAKIL

1.0 Every member of your team is committed to attending the Explorer Kickoff Session (April 10th, 6pm Morocco Time) ?

Instructions: All participants (**every team member**) in Explorer **are required** to attend the kickoff session.

Yes

2.0 EXPLORER GUIDELINES: Do you and all your team members agree to the Explorer Guidelines?

Click here to review the Explorer Guidelines.

Yes

3.0 FUNDING ACCEPTANCE: Do you accept your invitation to participate in Explorer and accept your funding award for the current cohort?

NOTE: You will not be considered an active Explorer team for this cohort if you choose any option that is a No response.

Yes

4.0 Our Team is committing to participate and attend EVERY mentor meeting scheduled? We understand that failure to attend a scheduled meeting with a mentor may result in termination from the program and/or withdrawal of your funding.

NOTE: You will not be considered an active Explorer team for this cohort if you choose any option that is a No response.

Yes

5.0 Our Team is committing to watch the recording of the Lean Lanchpad Webinar by Roman Lubynsky before session 1. Here is the link

NOTE: You will not be considered an active Explorer team for this cohort if you choose any option that is a No response.

Yes