



### REVOLUTIONIZING CONSTRUCTION USING ROBOTICS







### **The Power of Robotics**

### Solving construction challenges:



**Sustainability** 







Deadlines

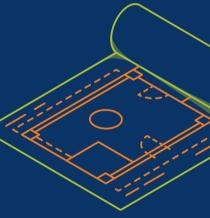
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# Manual Layout Tracing?



**2D Floor** Blueprint



Measure Tape

### **Transferring Blueprint Measures**



### **Used Tools**





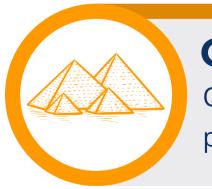
# **Problem Manifestations**



### Manual Layout Tracing Methods are:









12% of the construction project budget.



### Untrackable

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Project management issues for companies.

### Outdated

Originate from the pyramid era.



# Robotic **Solution Advantages**

# ×10 times (from cm to mm).



Speed ×10 times (from days to hours).

Productivity Up to **300%** productivity

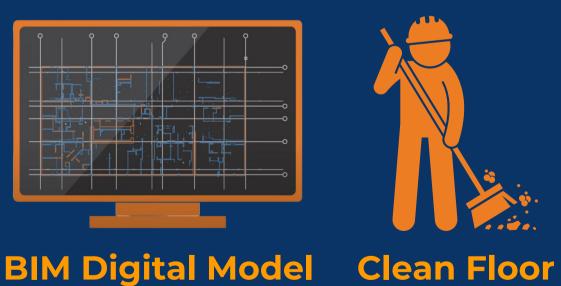


Security Avoiding Layout tracing in Dangerous areas.





### Requirements

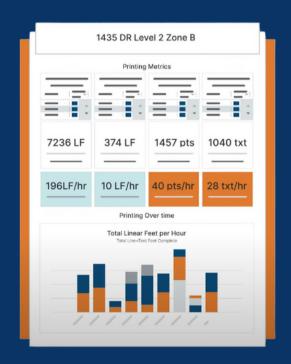


- AutoCAD
- Revit

# **Robotic Solution**

### Print **BIM & Construction** Layouts directly in the field.

### **Final Report**





# **Customer Discovery**

### **Key Players:**



**4** Construction Companies (SMEs) Interviews with the owners about manual layout tracing.

**STE AMENAL STE BASTIF** 

E.Z.F

**STE BOULAN** 



**3** Project Management, Engineering & Industrial Companies

Interviews with top management about manual layout tracing.

















**Partnership** Deal

# **Valuable Insights:**









#### Customer Segments

**Market Entry Strategy** 

**Other Industrial Applications** 



**MVP Development** 

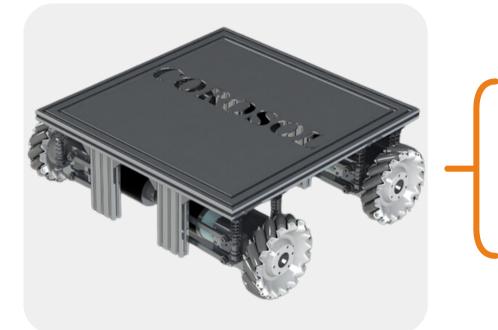


**Test and** Validate



# **Prototype Advancement**

### **Mechanical Solution:**



### **Independent suspension**

- Terrain Adaptation
- Reduced
- **Vibrations**

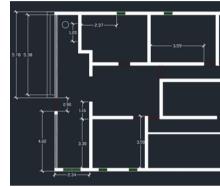
#### **Mecanum Wheels**

#### **Multi Directional**

- **Precise Control**
- **Handling Debris**

### **Printing Algorithm:**

### **Level Floor Blueprint**

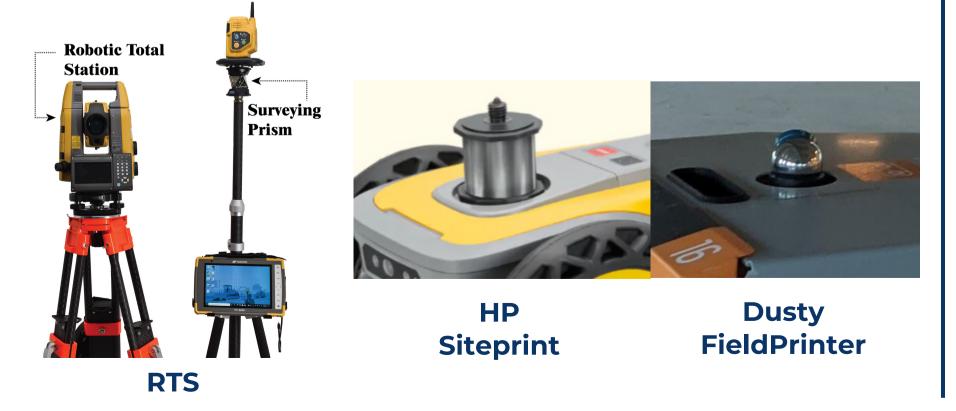




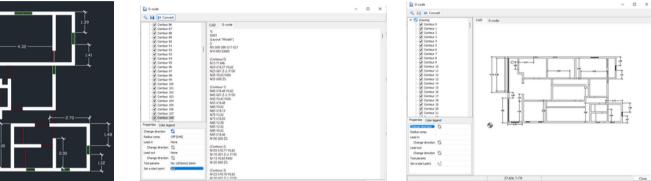
### **Printing Solution:**



### **Positioning Solution:**



### **Blueprint Conversion**



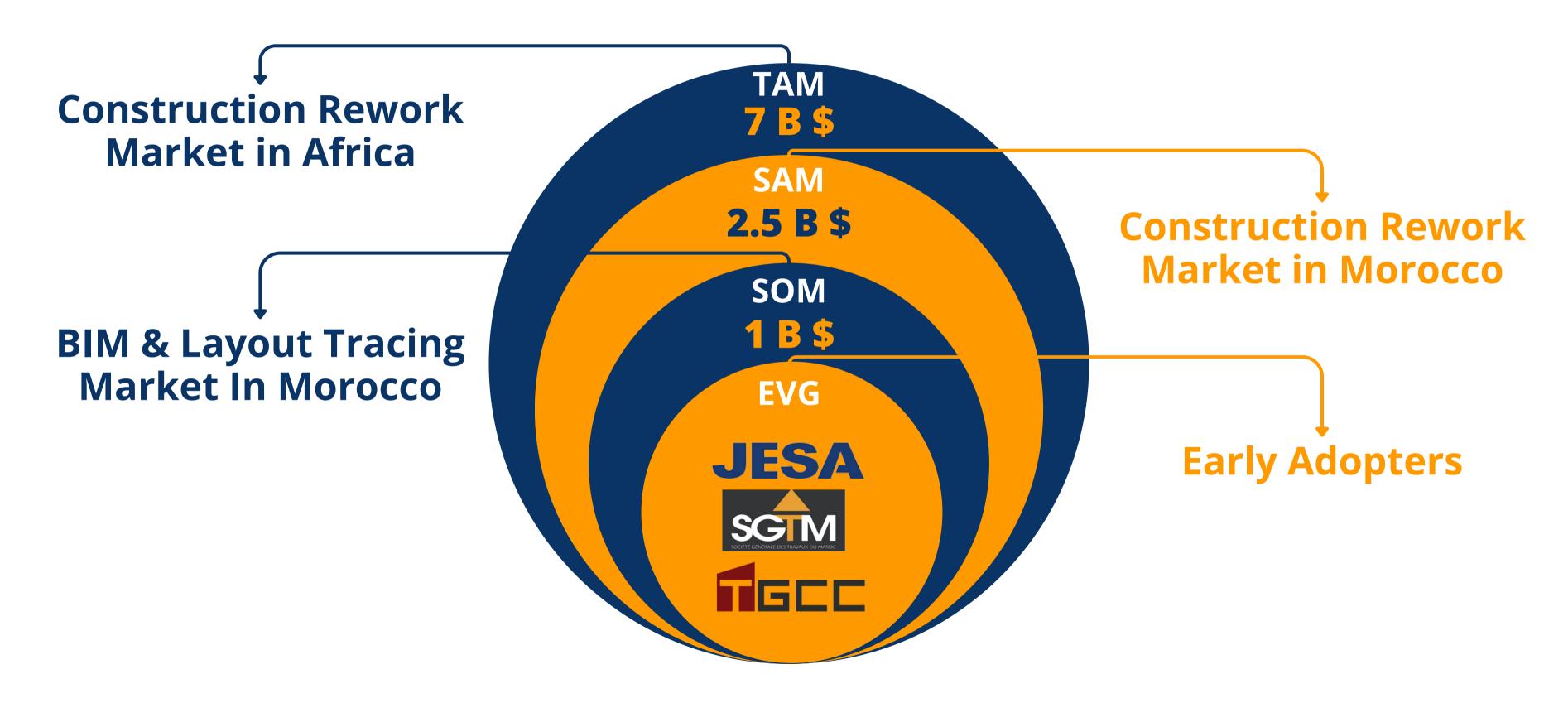
### **3** Sending Robot Instructions

### **Spray Painting Advantages:**

- **Enhanced Safety**
- **Controlled Precision**
- **Surface Versatility**



### **Market Sizing**







### Wonderful Team



### Hamza BOULANDOUM

CEO/Founder

**Commitment:** Full Time.

Industrial Management Engineering student with 5 years of experience in Robotics.

#### **Business & Management**

**Robotics & Engineering** 



### **Youssef MAKHLOUF**

Robotics Expert/Co-Founder

#### **Commitment:** Part Time.

Industrial Management Engineering student with 5 years of experience in Robotics.

#### **Robotics & Engineering**

Supply Chain Management



**Amine AIT OUFKIR** BIM Expert/Co-Founder

### **Commitment:** Part Time.

BIM Engineer & BIM Coordinator with over 3 years of experience in BIM & Digital Twin.

**BIM & Digital Transformation** 

**Energy Engineering** 







### **Ayyoub EL-KASMI**

Data & AI Expert/Co-Founder

### **Commitment:** Part Time.

Industrial Management Engineering student with 3 years of experience in Data Science and Al.

#### Data Science & Al

Finance





### OUR ASK



Collaborative



### **Gather On-site** Data



### **Robotics Hardware Expenses**



